

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:

FY 2011

10/01/2010-3/31/2011

		#	\$			#	\$
1	BRANCH BK. & TR CO	55	\$6,395,500	71	ESSEX BANK	1	\$150,000
2	WELLS FARGO BANK NATL ASSOC	27	\$12,276,600	72	PARK VIEW FCU	1	\$139,500
3	SUPERIOR FINANCIAL GROUP, LLC	24	\$247,500	73	PENDLETON COMMUNITY BANK, INC.	1	\$129,000
4	FULTON BANK NATL ASSOC	21	\$7,880,000	74	MAINSTREET BANK	1	\$75,000
5	SUNTRUST BANK	21	\$5,458,600	75	BANK OF SOUTHSIDE VIRGINIA	1	\$15,000
6	STELLARONE BANK	19	\$4,385,000	TOTAL 7(a) & 504 LOANS		350	\$117,516,800
7	UNION FIRST MARKET BANK	15	\$4,577,200				
8	SONABANK	14	\$7,413,300	TOP LENDERS BY TOTAL NUMBERS (all lenders)			
9	MANUFACTURERS & TRADERS TR CO	14	\$2,071,000		#	\$	
10	SURREY BANK & TRUST	10	\$1,831,400	1.	BRANCH BK. & TR CO	55	\$6,395,500
11	FARMERS & MERCHANTS BANK	9	\$3,067,000	2.	WELLS FARGO BANK NATL ASSOC	27	\$12,276,600
12	BORREGO SPRINGS BANK, N.A.	8	\$1,301,000	3.	SUPERIOR FINANCIAL GROUP, LLC	24	\$247,500
13	LIVE OAK BANKING COMPANY	7	\$6,572,000	4.	FULTON BANK NATL ASSOC	21	\$7,880,000
14	1ST BK & TR CO	7	\$6,060,000	5.	SUNTRUST BANK	21	\$5,458,600
15	RIVER COMMUN BANK NATL ASSOC	5	\$1,090,000				
16	PNC BANK, NATIONAL ASSOCIATION	5	\$1,060,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)			
17	PEOPLES BANK OF VIRGINIA	5	\$795,000		#	\$	
18	VILLAGE BANK	5	\$712,000	1.	SURREY BANK & TRUST	10	\$1,831,400
19	BANK - AMERICA NATL ASSOC	4	\$1,055,000	2.	BORREGO SPRINGS BANK, N.A.	8	\$1,301,000
20	CORNERSTONE BANK NATL ASSOC	4	\$730,000	3.	LIVE OAK BANKING COMPANY	7	\$6,572,000
21	TOWNEBANK	3	\$938,000	4.	RIVER COMMUN BANK NATL ASSOC	5	\$1,090,000
22	RBC BANK (USA)	3	\$325,000	5.	PEOPLES BANK OF VIRGINIA	5	\$795,000
23	HOME LOAN INVEST BANK F.S.B.	2	\$5,400,000				
24	FIDELITY BANK (NORCROSS, GA)	2	\$5,000,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)			
25	VIRGINIA COMMERCE BANK	2	\$634,000		#	\$	
26	NATL BK OF BLACKSBURG	2	\$565,000	1.	STELLARONE BANK	19	\$4,385,000
27	WILSHIRE STATE BANK	2	\$491,000	2.	SONABANK	14	\$7,413,300
28	WACHOVIA BANK, A DIVISION OF	2	\$475,000	3.	FARMERS & MERCHANTS BANK	9	\$3,067,000
29	HERITAGE BANK	2	\$418,000	4.	1ST BK & TR CO	7	\$6,060,000
30	OLD POINT NATL BK - PHOEBUS	2	\$171,000	5.	VILLAGE BANK	5	\$712,000
31	ABNB FCU	2	\$87,300				
32	TRULIANT FCU	2	\$75,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)			
33	UVA COMMUNITY CREDIT UNION	2	\$66,900		#	\$	
34	VALLEY BANK	2	\$55,300	1.	BRANCH BK. & TR CO	55	\$6,395,500
35	SYNERGY BANK, SSB	1	\$5,000,000	2.	WELLS FARGO BANK NATL ASSOC	27	\$12,276,600
36	PACIFIC CITY BANK	1	\$3,810,000	3.	FULTON BANK NATL ASSOC	21	\$7,880,000
37	COMMUNITY SOUTH BANK	1	\$1,628,000	4.	SUNTRUST BANK	21	\$5,458,600
38	CAPITAL BANK NATL ASSOC	1	\$1,500,000	5.	UNION FIRST MARKET BANK	15	\$4,577,200
39	FIRST FINANCIAL BANK	1	\$1,228,000				
40	BANK OF ATLANTA	1	\$1,168,000	NON-BANK LENDERS			
41	ZIONS FIRST NATIONAL BANK	1	\$1,140,000		#	\$	
42	CAPITALSOURCE BANK	1	\$1,133,000	1.	SUPERIOR FINANCIAL GROUP, LLC	24	\$247,500
43	EVOLVE BANK & TRUST	1	\$863,000	2.	NEWTEK SMALL BUSINESS FINANCE INC.	1	\$280,000
44	FIRST CHATHAM BANK	1	\$755,000	3.	CIT SMALL BUSINESS LENDING CORP.	0	
45	UNITED BANK	1	\$735,000				
46	BANK OF TENNESSEE	1	\$700,000	CREDIT UNIONS			
47	ACCESS NATIONAL BANK	1	\$639,000		#	\$	
48	FIDELITY BANK (FUQUAY VARINA, NC)	1	\$504,000	1.	ABNB FCU	2	\$87,300
49	BANK OF LANCASTER	1	\$500,000	2.	TRULIANT FCU	2	\$75,000
50	FIRST CAPITAL BANK	1	\$494,000	3.	UNIVERSITY - VIRGINIA COMMUN C	2	\$66,900
51	FIRST-CITIZENS BANK & TRUST COMPANY	1	\$493,000	4.	NAVY FCU	1	\$250,000
52	HSBC BK USA NATL ASSOC	1	\$450,000	5.	LANGLEY FCU	1	\$235,200
53	NATIONAL REPUBLIC BANK OF CHICAGO	1	\$430,000				
54	FIRST AND CITIZENS BANK (MONTEREY, VA)	1	\$406,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)			
55	SANDY SPRING BANK	1	\$309,000		#	\$	
56	COMMUNITY BANK	1	\$302,000	1.	BUSINESS FINANCE GROUP, INC.	28	\$10,135,000
57	CHAIN BRIDGE BANK NATL ASSOC	1	\$300,000	2.	TIDEWATER BUS. FINANCING CORP	16	\$5,733,000
58	FOSTER BANK	1	\$280,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	4	\$1,685,000
59	NEWTEK SMALL BUS. FINANCE INC.	1	\$280,000	4.	REDC COMMUN CAP. GROUP INC.	1	\$1,140,000
60	FIRST BANK (TROY, NC)	1	\$253,000	5.	BRIGHTBRIDGE, INC.	1	\$700,000
61	NAVY FCU	1	\$250,000	6.	CRATER DEVELOPMENT COMPANY		
62	WASHINGTONFIRST BANK	1	\$250,000	7.	CHESAPEAKE BUSINESS FINANCE CORP.		
63	LANGLEY FCU	1	\$235,200				
64	BANCORP BANK	1	\$226,500	504 - FIRST TRUST LENDERS (by Numbers)			
65	CHESAPEAKE BANK	1	\$219,000		#	\$	
66	BANK OF THE COMMONWEALTH	1	\$200,000	1.	UNION FIRST MARKET BANK	6	\$4,648,175
67	REGIONS BANK	1	\$185,000	2.	STELLARONE BANK	6	\$3,320,572
68	FRONTIER COMMUNITY BANK	1	\$159,000	3.	BRANCH BK. & TR CO	5	\$2,160,301
69	MONARCH BANK	1	\$154,000	4.	FULTON BANK NATL ASSOC	3	\$1,587,500
70	BANK OF FLOYD	1	\$150,000	5.	TOWNEBANK	3	\$1,145,000